

## AGENDA

### **Presentation of the Investment Potential of the Pskov Region, Moglino Special Economic Zone, and a large manufacturer of BOPET-films and PET-granules “Titan-Polymer Pskov Plant” LLC**

August 4, 2021

11:00-12:30

11:00-11:20	<b>Opening of the meeting</b> <b>Welcoming speeches</b>
11:00-11:05	Trade Representative of the Russian Federation in the Republic of Turkey – Mr. Aydar Gashigullin
11:05-11:10	Deputy Governor of the Pskov Region – Mrs. Ninel Salagaeva
11:10-11:20	<i>Representative of the Turkish Side (being clarified)</i>
11:20-11:30	<b>Presentation of the investment opportunities of the Pskov region,</b> General Director of the Pskov Region Investment Development Agency – Mr. Vyacheslav Fedyunin
11:30-11:40	<b>“Special Economic Opportunities on the Boarder of the European Union”</b> – Acting General Director of the Moglino Special Economic Zone – Mr. Anton Yakovlev
11:40-11:50	<b>Presentation of the “Titan-Polymer Pskov Plant” LLC</b> General Director – Mr. German Petrushko
11:50-12:00	<b>Experience of production localization by foreign investors in the Pskov Region</b> by “Nor-Maali” LLC (Finland; nor-maali.fi/ru) and “Elme Messer Rus” LLC (Estonia; elmemesser.ru)
12:00-12:15	<b>Overview of the Turkish chemical industry market and the prospects for Turkish-Russian cooperation</b> – <i>Representative of the Turkish Side (being clarified)</i>
12:15-12:30	<b>Questions and discussion</b>

\* The event will be held in Russian and Turkish with consecutive interpretation.

# SPECIAL ECONOMIC OPPORTUNITIES AT THE BORDER ON THE EUROPEAN UNION



2021

# MOGLINO SEZ FACTORS OF INVESTMENT ATTRACTIVENESS

## MISSION OF MOGLINO SEZ

Ensuring the local society keeps on the economic transition towards the innovative development model

*We create world-class industrial infrastructure*

## MAIN ACTIVITY AREAS OF MOGLINO SEZ



Construction of new facilities on the territory of a special economic zone



Management of facilities that are already in operation



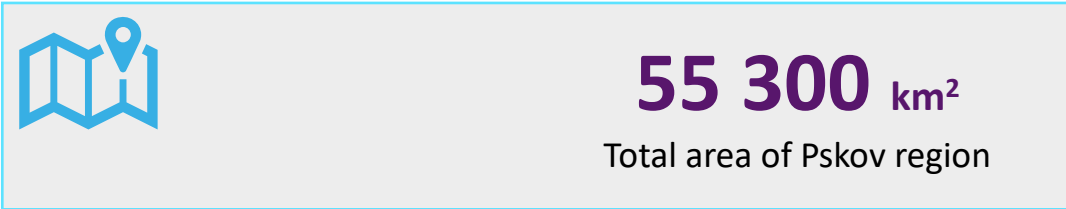
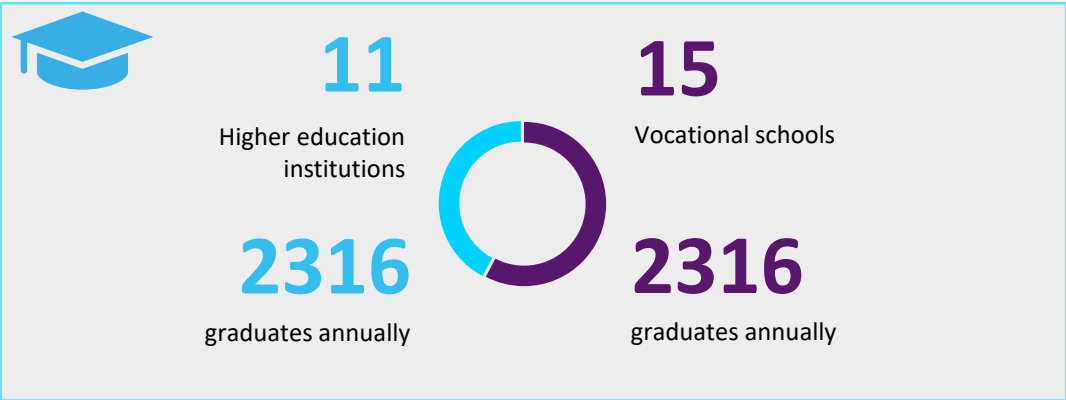
Attracting new investors



Consulting and supervising within 'one stop shop' service

Moglino SEZ is integrated with the common values and philosophy of the project "Russia. Special economic zones"

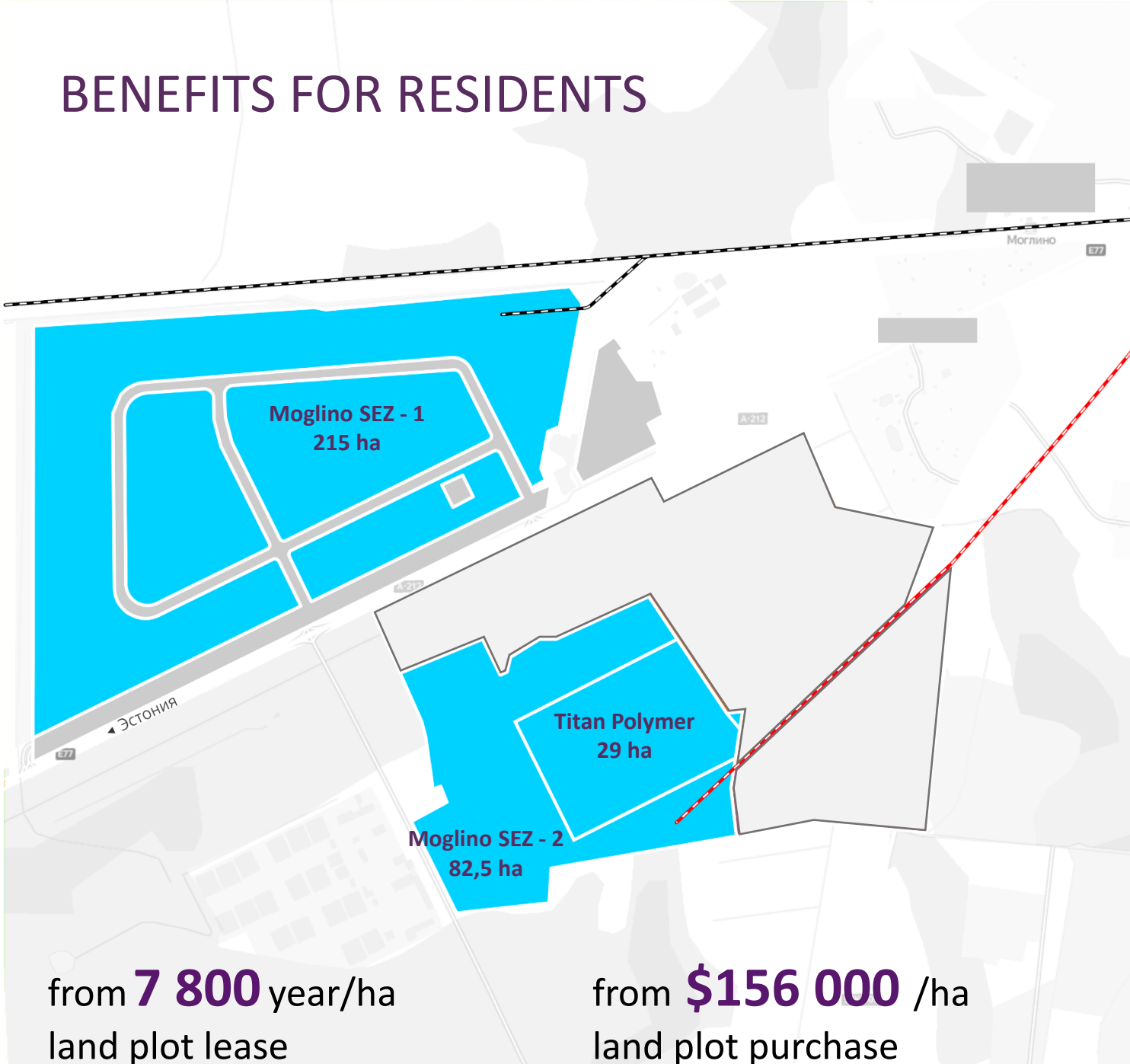
# PSKOV REGION



# ABOUT MOGLINO SEZ

<b>Moglino SEZ total area</b> ha for industrial development	<b>300</b> ha	<b>210</b> th.n.m <sup>3</sup> /year	<b>Gas supply</b> In-site gas distribution network – 6,7 km Average tariff - \$81 th/m <sup>3</sup>
<b>SEZ duration</b> in 2012 the territory was granted SEZ status	<b>49</b> years	<b>66</b> MVt	<b>Electricity</b> In-site power substation - PS 110/10 kW Average tariff - \$0,044 kWt/h
<b>Infrastructure completeness</b>	<b>100 %</b>	<b>4900</b> m <sup>3</sup> /day	<b>Water</b> 5 artesian wells Average tariff - \$0,5 /m <sup>3</sup>
<b>18 residents</b> Tenants are at different stages of project implementation	<b>18</b> projects	<b>3500</b> m <sup>3</sup> /day	<b>Wastewater removal</b> SPS — 5 pcs. Average tariff - \$0,3 /m <sup>3</sup>
<b>Standard designed factory area</b> ready industrial and production facility	<b>5000</b> m <sup>2</sup>	<b>10,3</b> km	<b>Transport infrastructure</b> Outbound and in-site automobile roads

# BENEFITS FOR RESIDENTS



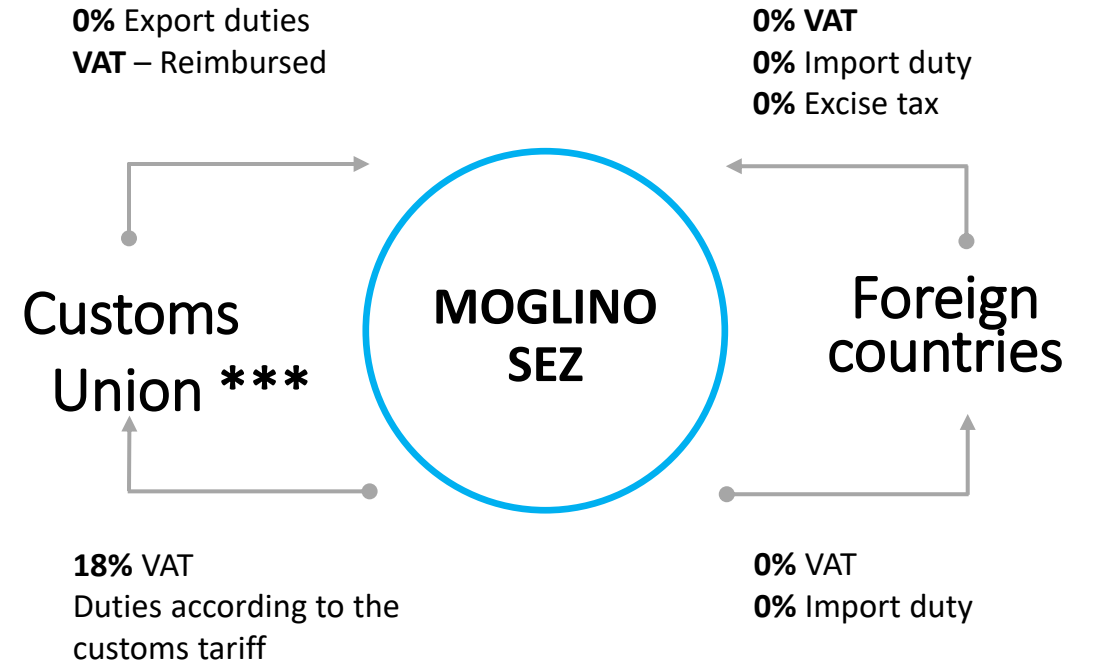
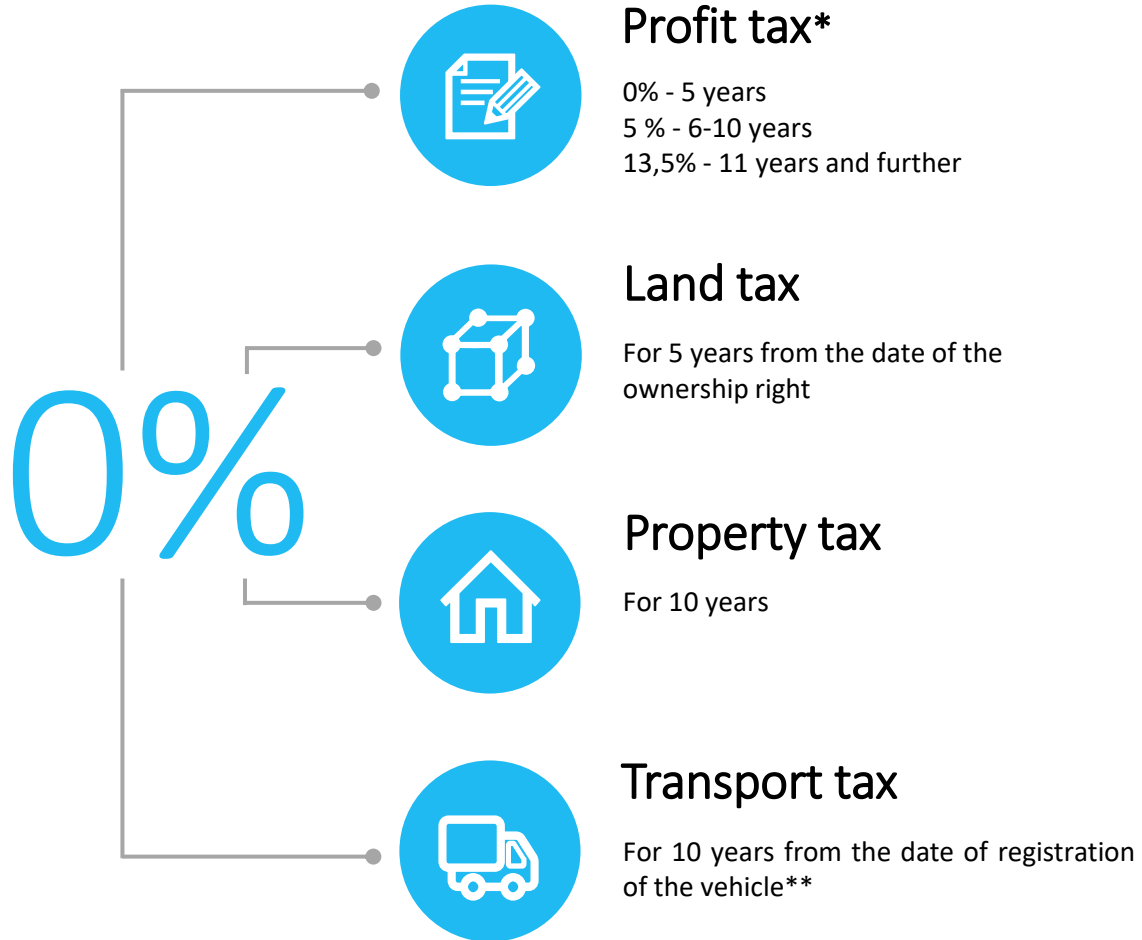
Up to **30%** investment savings

“One Stop-Shop” service for investors

Provision of energy resources

Free technological connection to utility networks

# TAX AND CUSTOMS EXEMPTIONS



Discount depreciation factor for property (2)

\* The profit tax benefit becomes effective from the first profit. Federal Income Tax is 2%  
 \*\* In addition to light, water and air vehicles with an engine power of over 250 horsepower  
 \*\*\* The Customs Union includes the Russian Federation, Kazakhstan, Belarus, Armenia, Kyrgyzstan

# SERVICES OF MANAGEMENT COMPANY



## Project support

Development of business plans, registration of a legal entity, search for financing programs, organization of events, information support



## Property lease

Rental of office and industrial premises, rental of special equipment



## Resource provision

Provision of energy resources, support of interaction with resource-supplying organizations



## Operational services

Maintenance and repair of buildings and structures, maintenance of infrastructure facilities, cleaning and sanitary maintenance of buildings, protection of industrial facilities, fire safety



## Construction services

Technical supervision, construction control



## Transport services

Transportation of passengers



18 residents

32 bln. rub. volume of declared investments

1884

Number of workplaces declared

**NOR MAALI**

**Nor Maali, LLC**  
Production of paints and varnishes (Finland)

**ELME MESSER G4AS**  
Gases for Life

**Elme Messer Rus. LLC**  
Industrial and medical gas manufacturing (Estonia)

**Сибирский  
Гостинец**

**Ice steam Rus, PJSC**  
Production of freeze-dried food stuff (Russia)

**ПСКОВИНБАЛК**  
PRIMUS INTER PARES

**Pskovinbalk, LLC**  
Production of medicines (Russia)

**Титан-Полимер**

**Pskov plant Titan-polymer**  
Production of PET granules and BOPET films (Russia)

**Псков PSP Фарма**

**Pskovpharma, LLC**  
Production of pharmaceuticals and substances (Great Britain)

**SYNTECHNO**  
СИНТЕЗ ТЕХНОЛОДЖИ

**Syntechno, LLC**  
Diamonds synthesis (Russia)

**АЛКОР**

**Alkor, LLC**  
Production of environmentally friendly land and urban transport (Russia)

**VELLERAND**

**Vellerand Automativ Rus, LLC**  
Production of exhaust systems (Estonia)

**LESROM**

**Lesprom, LLC**  
Production of large-format plywood (Russia)

**EuroBit**

**Eurobit, LLC**  
Modified bitumen production (Latvia)

**FINEKO GOLDSTREET**

**FINEKO Goldstrit, LLC**  
Production of equipment for processing biological waste of animal origin (Russia)

**Вудлайн**

**Vudlain, LLC**  
Production of furniture blanks and furniture boards (Russia)

**ВЕСТА**

**Vesta-manufacturing, LLC**  
Production of nonwovens (Russia)

**GREENWOOD**  
ГРИНВУД ИНДАСТРИАЛ

**Greenwood Industrial, LLC**  
Production of wooden disposable tableware (China)

**ecocable**

**Ecocable, LLC**  
Cable and semiconductor products production (Russia)

**Felzer**  
Spreading Baltic Comfort Since 1991

**Felzer Rus, LLC**  
Production of industrial refrigeration and ventilation equipment (Latvia)

**THERMA HOLZ**

**Thermaholz, LLC**  
Manufacture of solid wood construction panels (Russia)

# TO BECOME A RESIDENT



III-V Level of production hazards



Legal entity on the territory of Pskov district of the Pskov region



Total investments per project not less than **120 million of RUB** (approx. **\$1 600 k**) excludes intangible assets

**40 million of RUB** (approx. **\$548 k**) within 3 years



List of documents

- ✓ Investor's application form,
- ✓ Business plan,
- ✓ Copies of documents of incorporation,
- ✓ Copy of certificate of state registration of legal person,
- ✓ Copy of the tax registration certificate.

## SUPERVISORY BOARD

Preparation of an introductory project presentation.



## PROJECT PREPARATION

Preparation of the company's business plan in the form of the Ministry of Economic Development.



## EXPERT COUNCIL

Signing of a tripartite agreement with Region Government represented by Governor & Moglino SEZ Management Company

# MOGLINO SEZ DEVELOPMENT STRATEGY

**Creating an industry cluster  
based on an anchor resident**

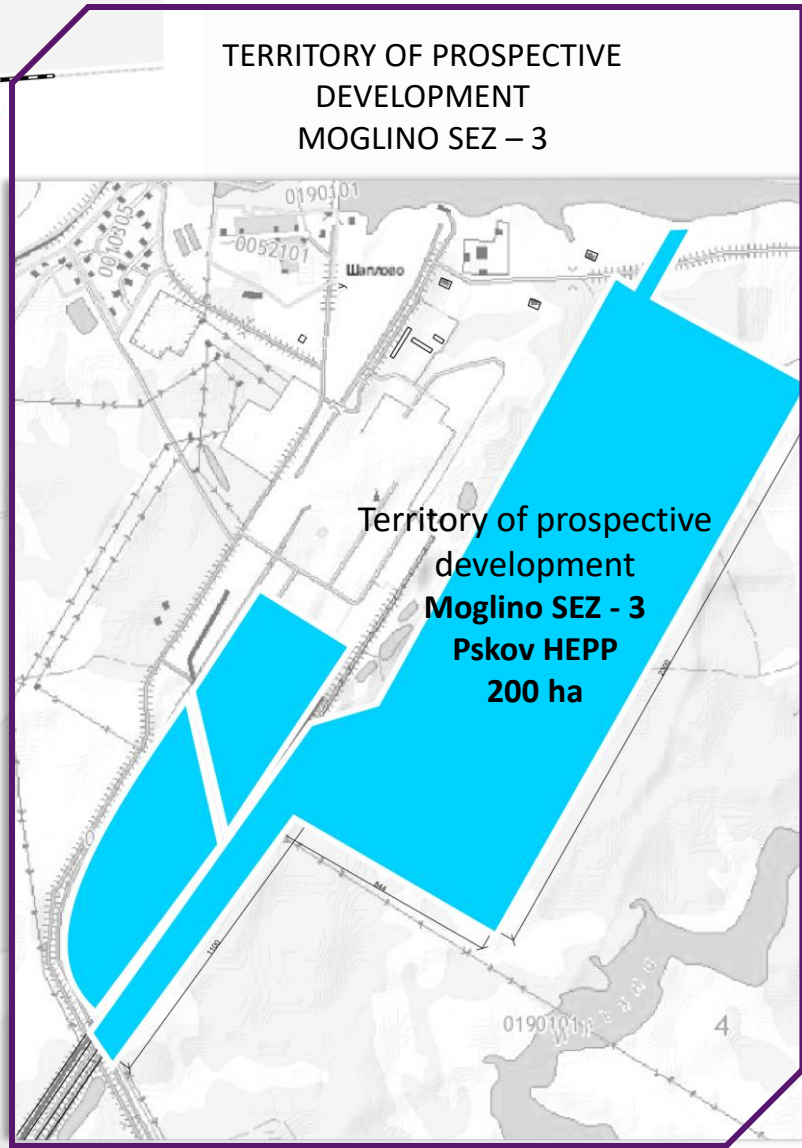
**Development of a regional  
logistics center,  
improvement of transport  
infrastructure**

**Attracting and retaining labor  
resources in Pskov**

**Increasing the volume of  
investments by large  
companies in the industrial  
sector**



# MOGLINO SEZ TERRITORY AND DEVELOPMENT PROSPECT



**Thank you  
for your  
attention!**



+7 8112 33 33 33



[info@moglinosez.ru](mailto:info@moglinosez.ru)



180502, Pskov region, Pskov district, Moglino village , SEZ PPT  
Moglino, h.18



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