

Konu

#### TÜRKİYE ODALAR VE BORSALAR BİRLİĞİ



03.03.2022

Dumlupınar Bulvarı No:252 (Eskişehir Yolu 9. Km.) 06530 /ANKARA

www.tobb.org.tr - tobb@hs01.kep.tr

Tarih:

Sayı : E-34221550-720-2227

: İşbirliği Talebi - Bangladeş

#### TÜM ODA VE BORSALARA (Genel Sekreterlik)

İlgi: Ticaret Bakanlığı'nın 02.03.2022 tarih ve 72436350 sayılı yazısı.

İlgi yazıda, Dakka Ticaret Müşavirliğinden alınan bir yazıya atfen, Bangladeş'te farklı sektörlerde faaliyet gösteren Unitex Group Firması'nın, enerji (petrol/gaz), gıda ve otomotiv gibi alanlar başta olmak üzere Türk firmalarla iş ortaklıkları kurma talebi olduğu bildirilmektedir.

Firma profili ile birlikte temas kişisinin iletişim bilgileri ekte iletilmektedir.

Bilgilerini ve konunun ilgili üyelerinize duyurulmasını rica ederim.

Saygılarımla,

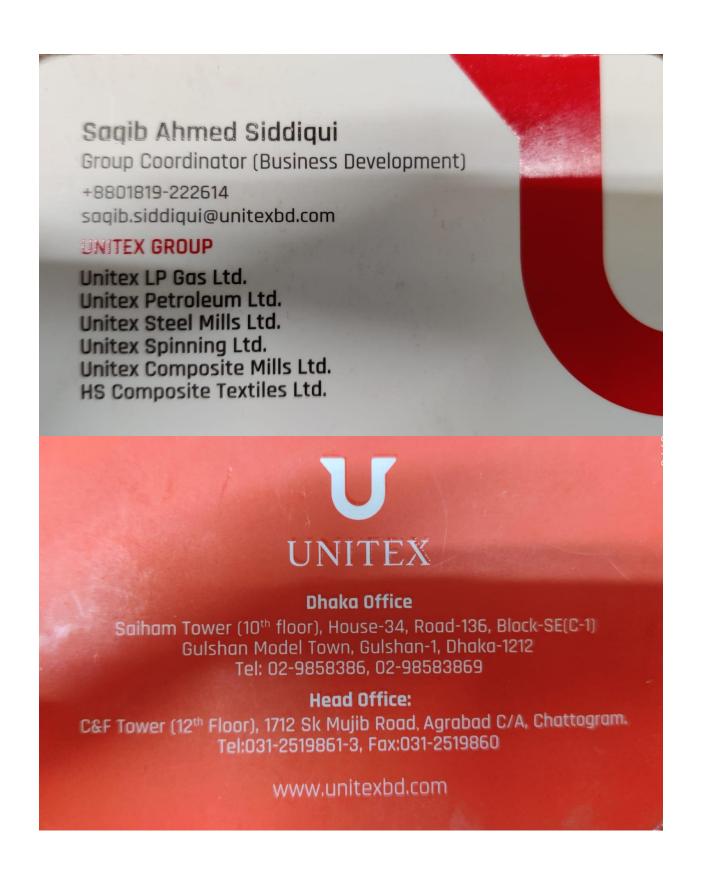
#### e-imza

Ali Emre YURDAKUL Genel Sekreter Yardımcısı

#### EK:

- 1- İletişim Bilgileri (1 sayfa)
- 2- Şirket Profili (37 sayfa)







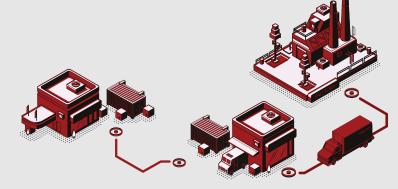


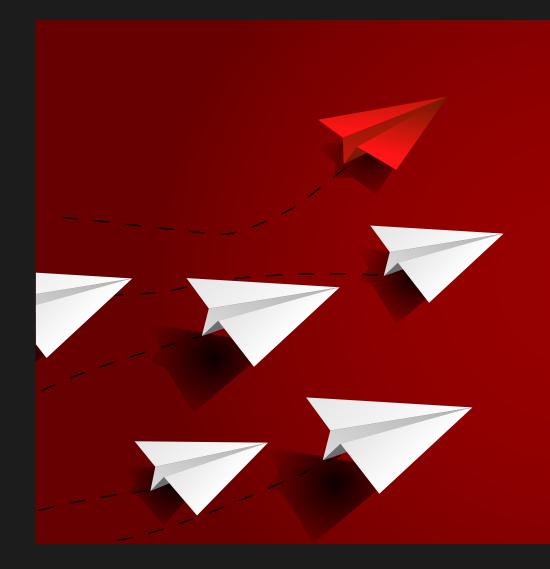




Unitex Group started its business journey as a garments manufacturing business entity in 1984. Since then gradually the Group has evolved into a rapidly growing multi-dimensional conglomerate.

Unitex Group considers itself as a solution provider, starting primarily from sourcing the cotton and going all the way to providing logistical services to its clients. In courses of time, the Group spread businesses in widely varied sectors covering- spinning and composite yarn manufacturing, LP gas bottling, cylinder manufacturing, trading of commodity products, petroleum, real estate & land development and steel re-rolling industries.







#### **VISION**

Develop our capacity and infrastructure to provide sustainable energy sources to the nation's growing energy needs. Provide comprehensive solutions to the nation's growing energy demands through leading innovation and sustainable practices.

#### **MISSION**

We invest our every effort in pursuit of attaining our vision by practicing corporate governance, being accountable and transparent in our work process, empowering and inspiring our associates, continuously learning and developing expertise, meeting and exceeding customer needs, demands and expectations and achieve their satisfaction, maintaining quality and consistency in our products and services, engaging with community and caring for environment.

#### VALUES

- Show integrity by displaying honesty and adherence to our promise.
- Take leadership and shape a better future for the community.
- Work together to deliver on our shared promises.
- Commitment to customer service excellence.





MANAGEMENT

## MR. MOHD. HANIF CHOWDHURY THE CHAIRMAN

Mr. Mohd. Hanif Chowdhury is a renowned businessperson of the country. He started his business career in 1980 in garments sector. Later he also explored the textile sector. Presently he is the Chairman of Unitex Group. Also he is the Chairman of the Unitex Spinning Ltd., Unitex Composite Mills Ltd., HS Composite Textile Ltd. and Unitex LP Gas Ltd. Besides these responsibilities, Mr. Chowdhury is the director of Bangladesh Commerce Bank Ltd. and also was the Vice Chairman of NRB Global Bank Ltd. Mr. Chowdhury is involved in various social activities in the country. In academic career, Mr. Chowdhury obtained his BSC from Chattogram University in 1976.



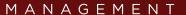


MANAGEMENT

### MR. BELAL AHMED THE MANAGING DIRECTOR

Mr. Belal Ahmed started business career in Bangladesh, as the MD of Unitex Group after completion of his higher education from Canada. He is the Managing Director of Unitex Spinning Limited, Unitex Composite Mills Limited, Unitex LP Gas Limited, Unitex Petroleum Limited, Unitex Cement Limited, Unitex Steel Mills Limited of Unitex Group. Mr. Ahmed was one of the Directors of Chattogram Chamber of Commerce and Industries during the period from 2013 to 2015. Besides these, Mr. Belal Ahmed is the Vice Chairman of the Board of Directors of Social Islami Bank Limited and Chairman of the Executive Committee (EC) of SIBL.







MD. ZOBAIDUL ISLAM **CHOWDHURY** 

**DIRECTOR (OPERATION) UNITEX GROUP** 

Mr. Md. Zobaidul Islam Chowdhury has been a part of Unitex Group since the very inception of the company, as its Director Operations. He graduated in Mechanical Engineering from Chittagong University of Engineering & Technology (CUET). He brings in a wealth of experience being the Country Director of Atlas Copco before Joining Unitex Group.



**ISHTIAQ AHMED** 

**GROUP CEO** LPG, AGRI BUSINESS & **CONSUMER GOODS** 

Mr Ishtiag Ahmed has 24 years of solid professional experience in reputed MNCs like BAT, Reckitt Benckiser, GSK, Coca Cola and local corporates. He worked as Executive Vice President/ Sales Director both in FMCG and Telco Industries in MNCs. He then switched to local corporates as CEO and worked in Omera Petroleum Limited & Kazi Farms Group prior to joining in Unitex Group.



**MOHAMMAD ARIF** FCA, FCMA

**GROUP CFO** 

Mr. Mohammad Arif FCA, FCMA is now working as Group CFO of Unitex Group. Before joining Unitex he has served as CFO in BSRM Steels Limited and before that he worked as Head of Accounts & Finance at Mostafa Group. He has vast experience in Corporate Finance & Strategic Planning, Risk analysis and Management, Business development & project management and Corporate policy making.

## UNITEX

#### MANAGEMENT



ABDUR RAHMAN PROJECT DIRECTOR, UNITEX LP GAS LTD. UNITEX CYLINDER LTD.



**FARHAN AHMED** LEGAL & ESTATE, **UNITEX GROUP** 



SAQIB AHMED SIDDIQUI GROUP COORDINATOR, **BUSINESS DEVELOPMENT** 



MD. JASHIM UDDIN KHAN EXECUTIVE DIRECTOR, HR & ADMIN UNITEX GROUP



MD.ANOWAR HOSSAIN DIRECTOR MARKETING, UNITEX SPINNING LTD. UNITED COMPOSITE MILLS



MD. MUSTAFIZUR RAHMAN DIRECTOR. UNITEX SPINNING LTD.
UNITEX COMPOSITE MILLS



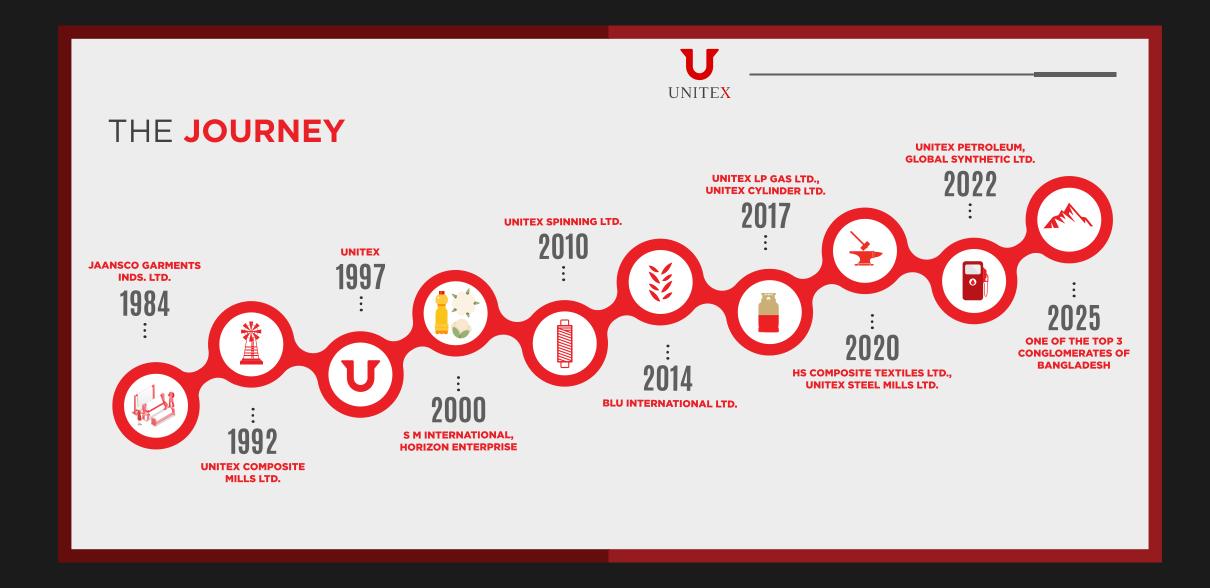
**MASUDUZZAMAN** CHIEF MARKETING OFFICER, UNITEX LP GAS LTD.



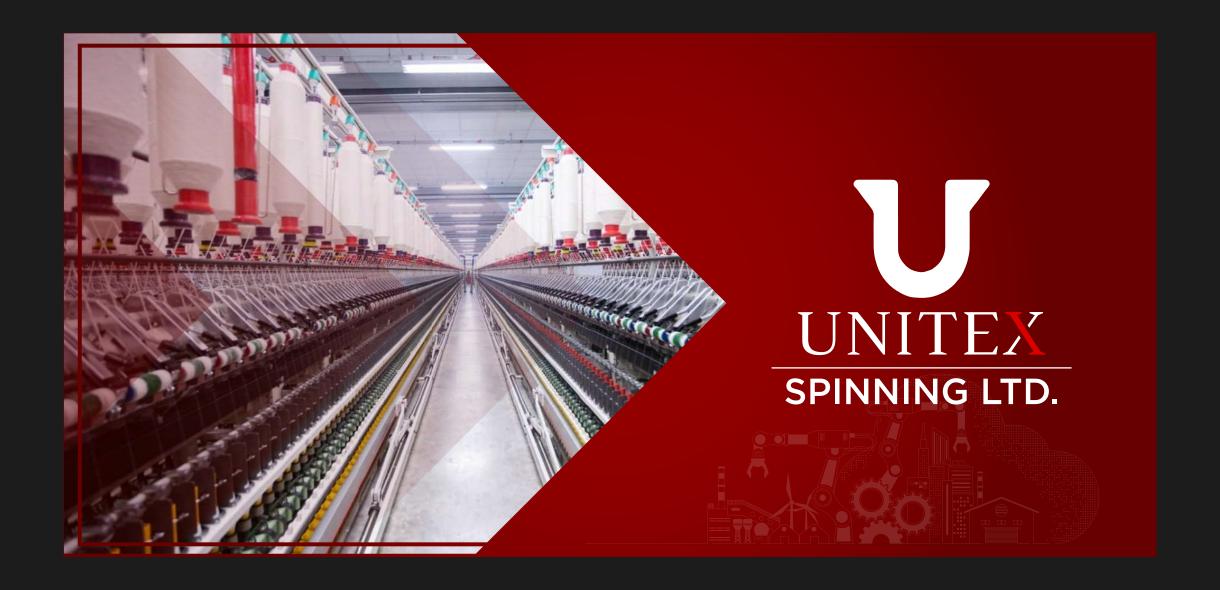
PRANOY BARUA PROJECT HEAD. UNITEX STEEL MILLS LTD.



SITANGSHU BASAK PROJECT HEAD, HS COMPOSITE TEXTILES LTD.











#### UNITEX SPINNING LTD.

**UNITEX Spinning Ltd.** is one of the highest contributors in the sector of cotton yarn production in Bangladesh. With the state of the art technology and cutting edge machineries the factory is producing the best quality yarns to serve the industry.

AT A GLANCE		
TOTAL NUMBER OF SPINDLES:	32,724	
PRODUCTION CAPACITY/DAY	18 tons	
TYPE OF YARN:	100% cotton yarn (16-30)	
ORIGIN OF MACHINERY:	Germany, Switzerland, Japan, China, India	
WORKFORCE:	700	
TRANSPORTATION FLEET:	3 Covered vans 7 tons, 1 worker Buses	
CUSTOMER BASE:	Chattogram, Narayangonj, Dhaka and Gazipur based textile manufacturing companies.	
ESTIMATED TURNOVER:	2,157,300,000 BDT \$25,38 MILLION	





UNITEX

#### UNITEX COMPOSITE MILLS

AT A GLANCE		
TOTAL NUMBER OF SPINDLES:	68,632	
PRODUCTION CAPACITY/DAY	42 tons	
TYPE OF YARN:	PVC/CVC	
ORIGIN OF MACHINERY:	Germany, Switzerland, Japan, China, India	
WORKFORCE:	1100	
TRANSPORTATION FLEET:	2 Covered vans 10 tons, 7 worker Buses	
CUSTOMER BASE:	Chattogram, Narayangonj, Dhaka and Gazipur based textile manufacturing companies.	

**ESTIMATED TURNOVER:** 

3,855,600,000 BDT \$45.36 MILLION





UNITEX LP GAS LTD.

Unigas, the promising LP gas brand of Unitex LP Gas Ltd. is one of the leading distributors of LP Gas. With one of the largest distribution network in Bangladesh, we have lead the revolution in LPG distribution and journeyed ahead to become a key player across customer segments including Industrial, Commercial, Domestic and Auto LPG.









UNITEX LP GAS LTD

#### AT A GLANCE

Located in Biggest Oil & Gas Belt of Bangladesh

Plant Capacity 60,000 MT/Year

Spherical Tank Capacity 3000 m3, 3000 m3 & 4000 m3 (W. C.); 10,000 m3 in total.

Filling Carousel 5 nos. industrial cylinder filling posts

Road Tanker Loading Capacity 70 m3/hr of 3 Nos

Fire Fighting Pump 750 m3/hr of 3 nos

Fire Water Reservoir Capacity 5400 m3 Loading/Unloading Bay 3 nos Bay

Weigh Bridge 60 MT

Bottling Capacity 1800 cylinders/hr for 12 kg cylinders

Industrial Cylinders 35 kg and 45 kg

ESTIMATED TURNOVER:

2,830,000,000 BDT

\$33.29 MILLION



## **AUTOGAS**



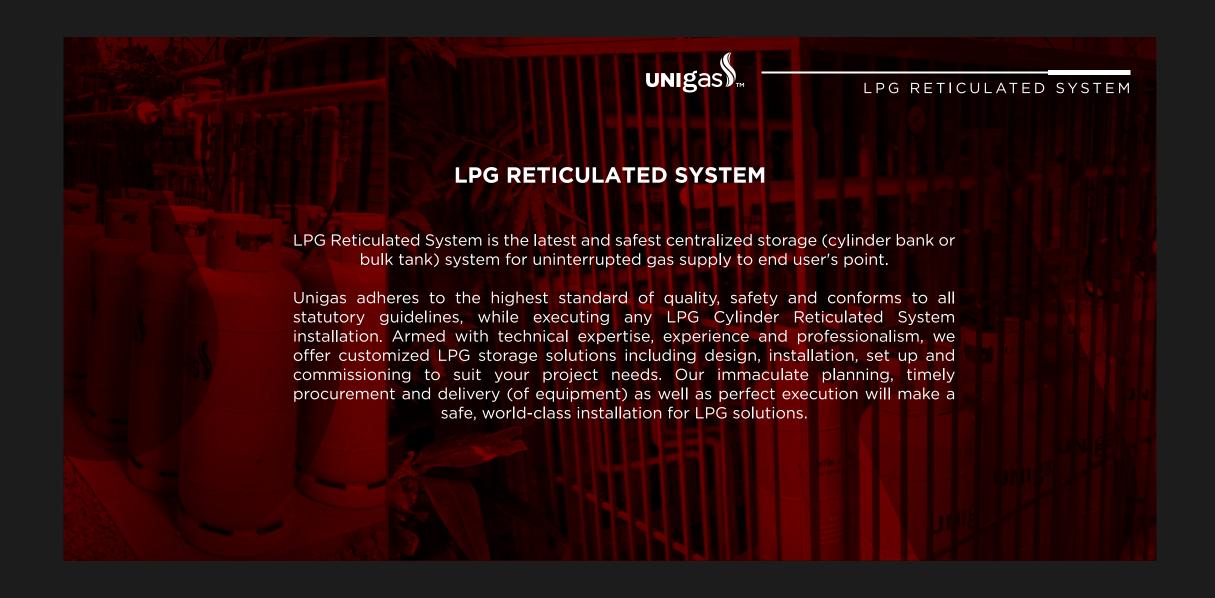


AUTOGAS

Unigas covers numerous locations all over Bangladesh. Due to growing demand of LPG, specifically in the automotive industry, we are reaching further and wider to bring LPG filling stations to a location near you. In addition, Unigas has introduced the latest auto gas filling station equipped with modern technology. LPG is a low-pollutant, low-cost alternative to fossil fuels and even existing CNG fueled automobiles. Because of the increase in demand, LPG fuel will be the future bet for fuels and viable energy source. Our Services for New LPG Station:

- Approval planning (license issue)
- Consulting & analysis of feasibility
- Design & engineering planning of LPG station based on client's requirement.
- Layout plan of dispenser, pipeline, underground tank Installation & commissioning.











AT A GLANCE			
PRODCUTION CAPACITY	250 pcs/hour		
WORK FORCE	22 OFFICERS, 130 WORKERS		
AREA OF THE FACTORY	95000 sft approx.		
PRODUCTS	CYLINDERS 12KG, 35KG, 45KG		
TESTING STANDARDS	DOT 4BA		
VENDORS	LONG TERM MACHINERY, CHINA		

ESTIMATED TURNOVER: 1, 207, 600,000 BDT \$14.20 MILLION

MAJOR MACHINERY			
HYDRAULIC MACHINE	11		
MECHANICAL PRESS	05		
WELDING MACHINE	01		
HYDROSTATIC TESTING MACHINE	01		
SHOT BLASTING	01		
ZINC METALLIZATION	03		
HEATING OVEN	02		
SCREEN PRINT	04		

Established in 2017 Unitex LP Gas & Cylinders is envisioning today to be one of the largest LP gas cylinder manufacturers in Bangladesh. The manufacturing unit is located at Barabkunda, Shitakunda, Chattogram, Bangladesh. The plant is about 40 kilometers towards Dhaka from Chattogram main city.





UNITEX STEEL MILLS LTD.

Unitex Steel Mills Limited (USML) will be the most automated advanced merchant mill along with electric steel making manufacturing facility and long product rolling mill. The plant will have most economic electric arc furnace with the scrap preheating technology. USML will also have world class air pollution control system to ensure zero air pollution. Also will have most advanced water treatment plant to ensure 100% recovery of waste water. The proposed Bar and Section Mill will be a green field project.









UNITEX STEEL MILLS LTD.

#### HIGHLIGHTS OF MELTING PLANT

Plant Major Equipment's are from EU origin Production Capacity 650,000 Metric Tons Per Annum Production of Rebar Grade 40, 60, 75, 80, 100 & 120 Production of High Grade Angle & Channels Enhanced range of Angles and Channels. Production of Tee, Spring Steel Flats. Online Straitening Facility Automatic Stacking System

#### HIGHLIGHTS OF ROLLING PLANT

Scrap Pre-heating system which will reduce the power consumption minimum 40% Automation Scrap Charging System Implementation of Industrial revolution 4.0 Robotic arrangement for molten steel sample collection High Range Spectrometer for Chemical Analysis

#### PRODUCT STANDARDS



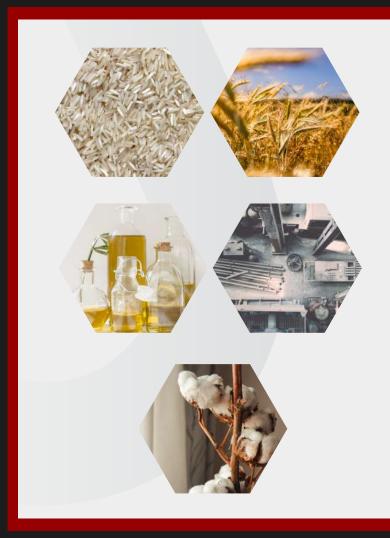












# UNITEX BLU INTERNATIONAL LTD. HORIZON ENTERPRISE

These are the trading and indenting wings of Unitex Group that deals in various commodities eg. food grains like rice, wheat, sugar, edible oil, dates and other essential items. These units are also involved with the Trading of cotton, industrial machinery, dice and chemicals, plastic molding compounds and transports.

ESTIMATED TURNOVER				
UNIT NAME	TURNOVER BDT	MILLION IN USD		
HORIZON ENTERPRISE	2,103,750,000	\$ 24.75		
S M INTERNATIONAL	1,636,250,000	\$ 19.25		
UNITEX	1,105,000,000	\$ 13.00		
BLU INTERNATIONAL LTD.	1,445,000,000	\$ 17.00		









APL HOLDINGS LTD.

APL Holdings Ltd. was established and registered in Chattogram City Corporation from June 2019. The company mainly involved in Real Estate and Civil construction work. APLH has an experienced, strong, motivated, innovative and skilled team for doing the best in construction sector as well as a very strong Management for Real Estate. Recurring practice of peruse the excellence the company is to maintain the quality of work with the best workmanship. Our efforts and hard works in technical analysis and troubleshooting will create a new benchmark in the traditional business arena. We are offering Construction, multi-disciplinary Management Consulting Services, Architectural, Interior, Civil and Electrical & Mechanical Engineering.

#### AT A GLANCE

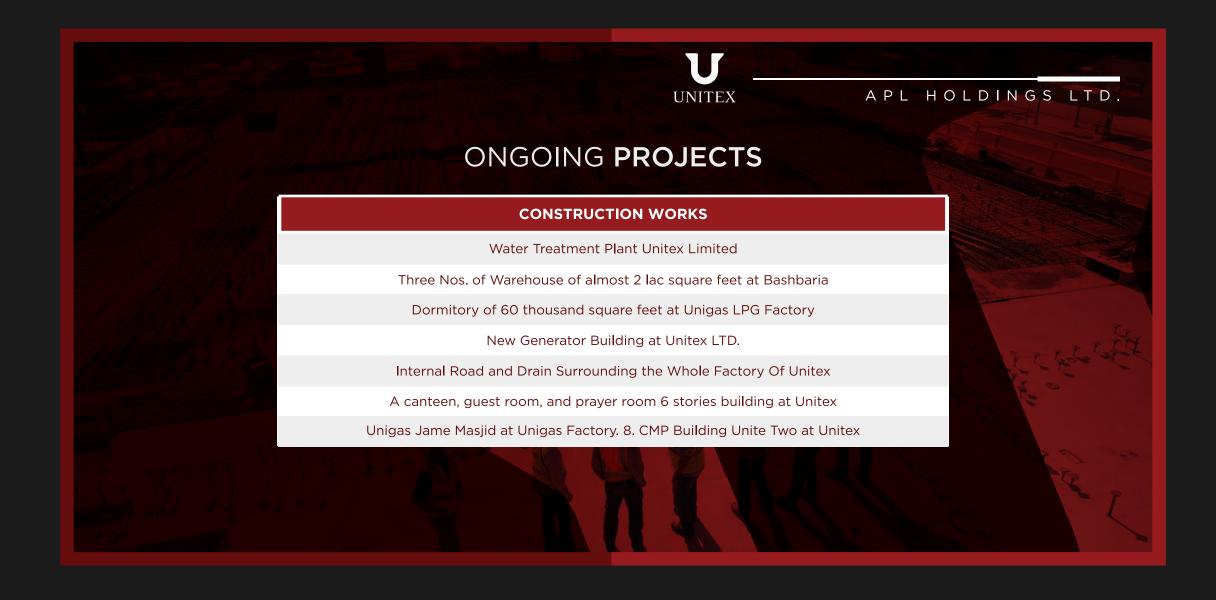
Establishment
Company Address
Registration Number
Email & Website
Business Scope:

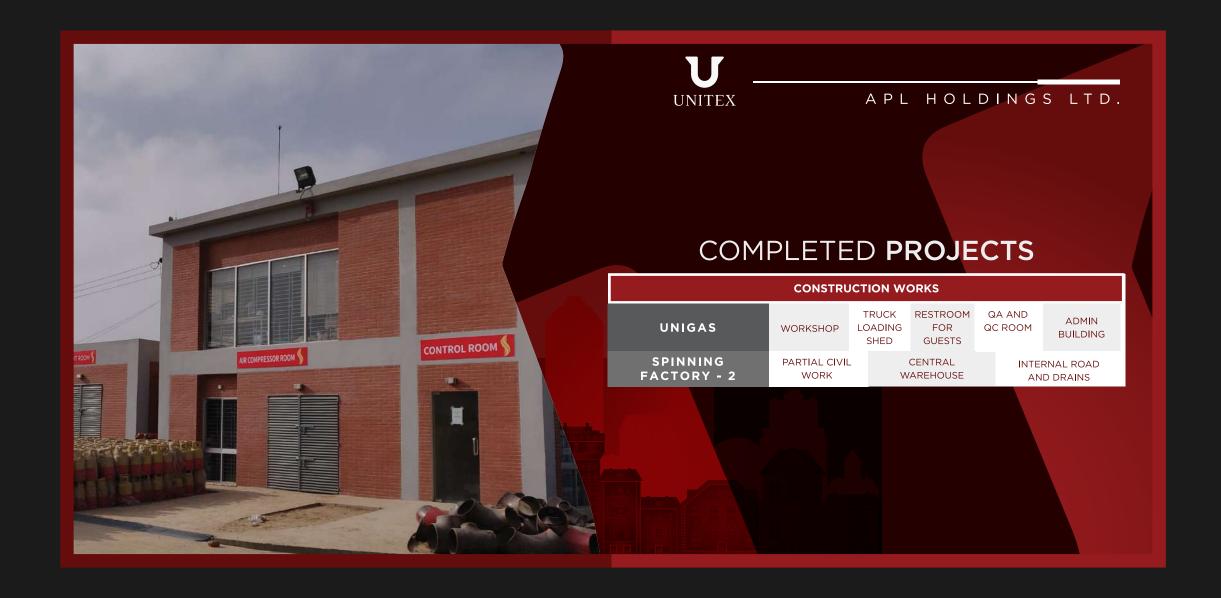
2019

IPL Citty Center (4th Floor), 162, O R Nizam Road, Golpahar Moor, Chattogram-4000

info@aplholding.com, Website: www.aplholding.com

Real Estate, Supply of Building Materials, Construction and Consultancy (Civil, Electrical, Mechanical, Architectural and Interior).







# INVESTMENTS IN THE FOLLOWING BANKS & INSURANCE COMPANIES















Brief Highlight of the Competitive Edge over others

WHY UNITEX?



#### **Strategic Alliance:**

Be it through investments or mutually beneficial corporate connections, Unitex group has Strategical Alliances with leading conglomerates of the country and some of their mega projects like:

SS Power Plant in collaboration with S Alam Group.

Our Group has investments and Affiliations with 5 of the Leading Banks in Bangladesh

### Outstanding Rapport with the current Government of Bangladesh and its various Govt./Regulatory Bodies:

PM Office

**Energy Ministry** 

Bangladesh Petroleum Corporation (BPC)

Bangladesh Bank

#### **Diversified Portfolio:**

Unitex Group is well in course on becoming one of the biggest Conglomerates of the country. Keeping that vision in mind, the group is investing heavily on sustainable mega projects for its diversification, like:

Petroluem (Work In Progress: we have already acquired all the required licenses and Investing significantly in Consumer Goods and Agro Industries .

The Group has been engaged in high volume Commodity Tradings like Food Grains.

#### **Land Developments**

Unitex has strategically invested in the procurement of the following:

For various Real Estate and Industrial Projects, Lands in key locations around the country Have been acquired through the years.

Procurement of around 500 acres of Land in Private Economic Zones for mega projects.

## UNITEX CONTACT



#### **Corporate Office:**

Saiham Tower House # 34, Road # 136, Block # SE (C)-1 Gulshan-1, Dhaka-1212 Tel: 031-2519861-3, Fax: 031-2519860.



#### **Head Office:**

C & F Tower (12th floor), 1712, Sk. Mujib Road, Agrabad C/A, Chittagong Tel: 02-9858386, 02-9858389, +88-01966-555444





THANK YOU